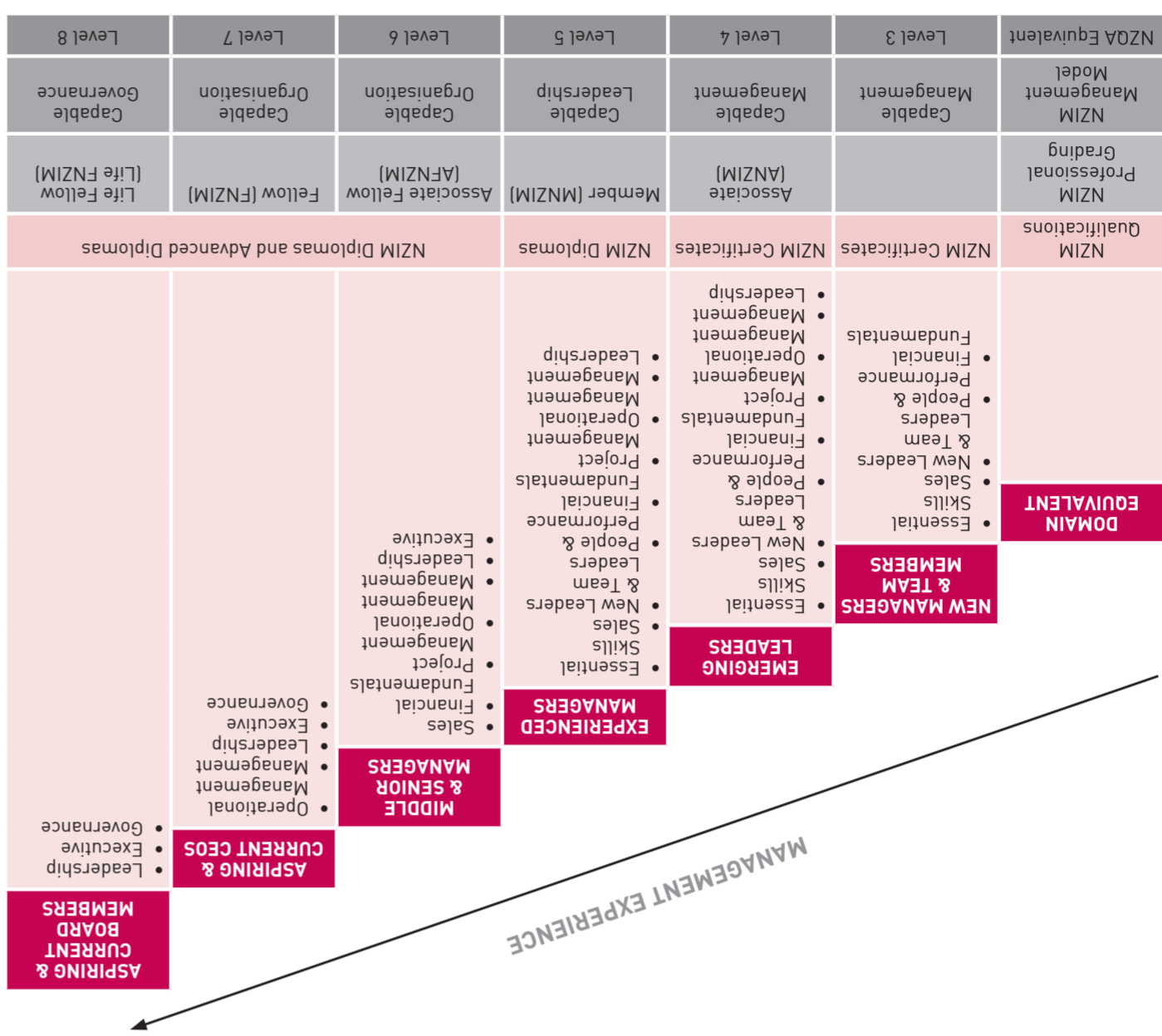




NZIM QUALIFICATIONS	2010												2011			All prices are exclusive of GST		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	DAYS	MEMBER	NON
National Certificate in Business (FLM) - Level 3	February Start				May Start					November Start			February Start			6	\$4,000	\$5,000
National Certificate in Business (FLM) - Level 4	February Start				May Start		August Start		October Start			January Start			9	\$4,500	\$5,500	
National Certificate in Adult Education and Training - Level 4			March Start				July Start		November Start				March Start		8	\$4,500	\$5,500	
National Certificate in Project Management - Level 4			March Start			June Start			September Start				February Start			6	\$4,000	\$5,000
National Certificate in Business Administration - Level 4							August Start								7	\$5,000	\$6,000	
National Diploma in Adult Education and Training - Level 5	please call for a schedule 0800 800 694															14	\$6,500	\$7,500
National Diploma in Business Administration - Level 5							August Start								14	\$7,000	\$8,000	
NZIM Diploma in Frontline Management - Level 5			April Start						October Start						12	\$6,500	\$7,500	
NZIM Diploma in Project Management - Level 5			March Start					August Start							9	\$7,000	\$8,000	
NZIM Diploma in Competitive Manufacturing Management - Level 5							July Start								12	\$6,500	\$7,500	
NZIM Diploma in Health and Safety Management - Level 6 (Residential)	please call for a schedule 0800 800 694															13	\$9,244	\$10,244
NZIM Diploma of Managerial Excellence in Construction and Engineering - Level 6	February Start (Auckland)					July Start (Christchurch)									20	\$12,000	\$13,000	
NZIM Managerial Excellence - NZIM Dip Mgt (Advanced) - Level 6			March Start					August Start							18	\$9,500	\$10,500	
NZIM Diploma in Supply Chain Management - Level 6								August Start							12	\$6,500	\$7,500	
GOVERNANCE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	DAYS	MEMBER	NON
Practical Board Meeting Skills	Available In - house only call 0800 800 694 for more options															1		
Good Governance Practice	Available In - house only call 0800 800 694 for more options															1		
EXECUTIVE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	DAYS	MEMBER	NON
CEO Development Programme (Residential)				29 - 30				19 - 20	6-8 (Auckland)							3	\$4,000	\$5,000
Leading Your Organisational Culture															2	\$1,500	\$1,850	
Corporate Story Telling with Wade Jackson							14 - 15			4 - 5				31 - 1 Apr	2	\$1,500	\$1,850	
Think on Your Feet @		25 - 26				17 - 18				21 - 22				23 - 24	2	\$1,600	\$2,000	
Advanced Management Programme (Residential)					June Start (Christchurch)										26	\$19,995	\$19,995	
The Strategy Wheel							27 - 29	*Price includes 4 participants							3	\$3,000*	\$4,000*	
LEADERSHIP	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	DAYS	MEMBER	NON
Four Quadrant Leadership				12 - 14			7 - 9			13 - 15					3	\$2,300	\$3,100	
Coaching and Mentoring			16 - 17			9 - 10				12 - 13				23 - 24	2	\$1,100	\$1,450	
Developing a High Performing Team		18 - 19			27 - 28				30 Sep - 1 Oct					1 - 2	2	\$1,100	\$1,450	
Leadership Development Programme (Residential)							26 - 30 (Martinborough)								5	\$6,000	\$6,500	
Leadership, Motivation and Team Building			1 - 3				12 - 14			27 - 29				28 - 30	3	\$1,500	\$1,850	
Leadership			15 - 16	27 - 28					9 - 10				18 - 19		2	\$1,500	\$1,850	
Strategic Management						22 - 23				5 - 6					2	\$1,500	\$1,850	
NZIM Managerial Excellence - NZIM Dip Mgt (Advanced) - Level 6			March Start					August Start							18	\$9,500	\$10,500	
MANAGEMENT	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	DAYS	MEMBER	NON
Management Development Programme (Residential)						12 - 19 (Queenstown)				2 - 9 (Christchurch)					7	\$4,950	\$6,169	
Conflict Management			23 - 24						28 - 29					8 - 9	2	\$1,100	\$1,450	
Change Management				12 - 13	25 - 26						2 - 3				2	\$1,500	\$1,850	
Performance Management			15 - 16			17 - 18			22 - 23					23 - 24	2	\$1,100	\$1,450	
Human Resource Management		16 - 17							14 - 15					15 - 16	2	\$1,500	\$1,850	
Women in Management				15-16						7 - 8					2	\$1,100	\$1,450	
Strategic Management						22 - 23				5 - 6					2	\$1,500	\$1,850	
Strategic Thinking Tools							1 - 2				4 - 5				2	\$1,100	\$1,450	
Think on Your Feet @		25 - 26				17 - 18								23 - 24	2	\$1,600	\$2,000	
Coaching and Mentoring			16 - 17			9 - 10				12 - 13				23 - 24	2	\$1,100	\$1,450	
Operations Management	19 - 20							17 - 18						15 - 16	2	\$1,500	\$1,850	
NZIM Diploma in Frontline Management - Level 5				April Start						October Start					12	\$6,500	\$7,500	
NZIM Managerial Excellence - NZIM Dip Mgt (Advanced) - Level 6				March Start				August Start							18	\$9,500	\$10,500	
OPERATIONAL MANAGEMENT	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	DAYS	MEMBER	NON
Building a Business Case				8 - 9				30 - 31							2	\$1,100	\$1,450	
Business Process Management					27 - 28				13-14						2	\$1,100	\$1,450	
Writing an Effective Business Plan			5						9						1	\$600	\$700	
Marketing Planning and Control							20 - 21				30 - 1 Dec				2	\$1,500	\$1,850	
Introduction to Supply Chain Management					10 - 11						3 - 4			3 - 4	2	\$1,100	\$1,450	
Problem Solving and Decision Making				14 - 15	24 - 25		5 - 6			26 - 27					2	\$1,100	\$1,450	
Negotiation Skills			18 - 19								18 - 19			3 - 4	2	\$1,100	\$1,450	
Operations Management	19 - 20							17 - 18						15 - 16	2	\$1,500	\$1,850	
NZIM Diploma in Competitive Manufacturing Management - Level 5							July Start								12	\$6,500	\$7,500	
NZIM Diploma in Health and Safety Management - Level 6 (Residential)	please call for a schedule 0800 800 694															13	\$9,244	\$10,244
NZIM Diploma of Managerial Excellence in Construction and Engineering - Level 6	February Start (Auckland)					July Start (Christchurch)									20	\$12,000	\$13,000	
NZIM Diploma in Supply Chain Management - Level 6								August Start							12	\$6,500	\$7,500	
Lean 6 Sigma Yellow Belt		12		23			23			8				3	1	\$750	\$850	
Lean 6 Sigma Green Belt								July Start (additional charge for mentoring please see website)							9	\$7,500	\$8,500	
PROJECT MANAGEMENT	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	DAYS	MEMBER	NON
Project Management	26 - 28	15 - 17	17 - 19			28 - 30	26 - 28		27 - 29					8 - 10	3	\$1,500	\$1,850	
Project Risk Management				12 - 13				12 - 13							2	\$1,100	\$1,450	
Project Management Advanced				26 - 27							11 - 12				2	\$1,100	\$1,450	
Introduction to Microsoft Projects				22					24						1	\$600	\$700	
PMP Preparation (for PMI accreditation and exam)					12 - 14				15 - 17						3	\$1,500	\$1,850	
National Certificate in Project Management - Level 4			March Start			June Start			September Start				February Start		6	\$4,000	\$5,000	
NZIM Diploma in Project Management - Level 5			March Start					August Start							9	\$7,000	\$8,000	
NEW LEADER & TEAM LEADER	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	DAYS	MEMBER	NON
Introduction to Management		22 - 24			17 - 19						17 - 19			7 - 9	3	\$1,500	\$1,850	
Practical Management Skills						29 - 30								21 - 22	2	\$1,100	\$1,450	
Team Leader Skills 1 - Essential Skills		17 - 19			4 - 6			4 - 6		5 - 7			25 - 27		3	\$1,500	\$1,850	
Team Leader Skills 2 - Building Effective Teams			22 - 24			14 - 16			1 - 3		23 - 25			9 - 11	3	\$1,500	\$1,850	
Team Leader Skills 3 - Operational Management				20 - 22			20 - 22			19 - 21				9 - 11	3	\$1,500	\$1,850	
National Certificate in Business (FLM) - Level 3		February Start			May Start					November Start					6	\$4,000	\$5,000	
National Certificate in Business (FLM) - Level 4		February Start			May Start			August Start		October Start			January Start		9	\$4,500	\$5,500	
National Certificate in Business Administration - Level 4								August Start		October Start			January Start		7	\$5,000	\$6,000	
National Diploma in Business Administration - Level 5								August Start							14	\$7,000	\$8,000	
Lean 6 Sigma Yellow Belt		12		23			23			8				3	1	\$750	\$850	
Lean 6 Sigma Green Belt								July Start (additional charge for mentoring please see website)							9	\$7,500	\$8,500	
PEOPLE AND PERFORMANCE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	DAYS	MEMBER	NON
Assertiveness Skills		8 - 9				16 - 17				7 - 8				2 - 3	2	\$1,100	\$1,450	
Developing Influencing and Motivating Skills			18 - 19					5 - 6			10 - 11			7 - 8	2	\$1,100	\$1,450	
Dealing with Difficult Behaviours			4 - 5				26 - 27				23 - 24			23 - 24	2	\$1,100	\$1,450	
Effective Recruitment				26 - 27					16 - 17				19 - 20		2	\$1,100	\$1,450	
Implementing Effective Performance Reviews			3		5				16					17	1	\$600	\$700	
Interpersonal Communication Skills		15 - 16	30 - 31		12 - 13		8 - 9	24 - 25	23 - 24		10 - 11			21 - 22	2	\$1,100	\$1,450	
Performance Management			15 - 16			17-18			22 - 23					23 - 24	2	\$1,100	\$1,450	
Stress Management Strategies			29				16			13				17	1	\$600	\$700	
Facilitation Skills			11 - 12	15 - 16				19 - 20			25 - 26							



Check the NZIM Northern website for all the qualifications that NZIM Northern offer.

LEVEL 6	NZIM Diploma in Health and Safety Management	NZIM Diploma of Managerial Excellence in Engineering and Construction Management
LEVEL 5	NZIM Diploma in Business Administration	NZIM Diploma in Supply Chain Management
LEVEL 4	NZIM Diploma in Project Management	NZIM Diploma in Frontline Management
LEVEL 3	NZIM Certificate in Business Administration	NZIM Certificate in Adult Education and Training
LEVEL 2	NZIM Certificate in Business Administration	NZIM Certificate in Business Administration
LEVEL 1	NZIM Certificate in Business Administration	NZIM Certificate in Business Administration

The National Qualifications Framework (NQF) was designed to create consistent nationally recognised standards and allows participants to receive recognition for the knowledge and skills they have gained. The Framework is made up of ten levels starting with level one, this is classified as the least complex qualification and moves through to level ten which is the most complex. Business qualifications are based on the content included in the qualification and how complex the skills and knowledge are. NZIM ensures all its qualifications are accredited and approved by NZQA. Some qualifications pending.



THE NATIONAL QUALIFICATIONS FRAMEWORK (NQF)

1-4	Certificates
5-6	Diplomas
7	Bachelors Degrees
8	Graduate Diplomas and Certificates, Bachelors with Honours
9	Masters
10	Doctorates

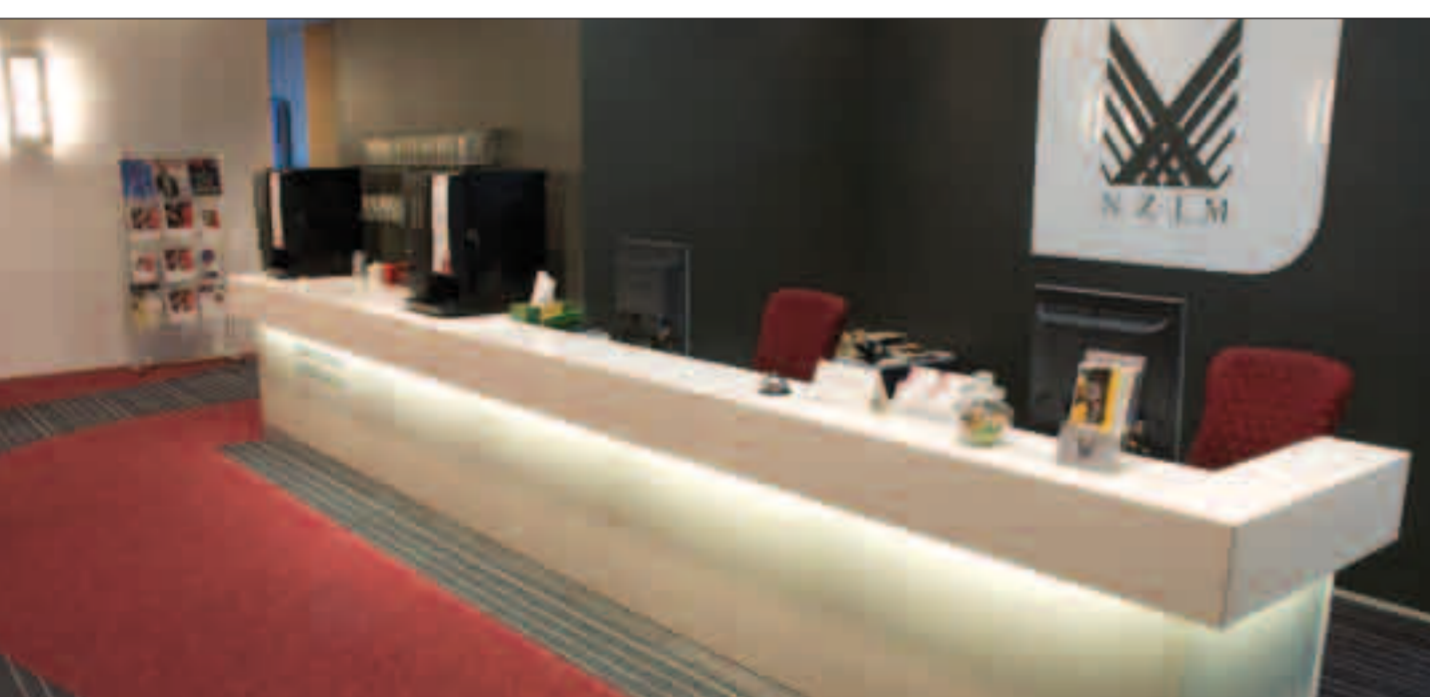
NZIM qualifications range from level 3 to level 6 incorporating National Certificates to Advanced Diplomas. NZIM qualifications are work based and designed for people working in full time roles, looking for qualifications and accreditations. NZIM qualifications are structured to include workshop based learning combined with post workshop assessments.

A selection of NZIM QUALIFICATIONS AGAINST THE NQF

NZIM PROFESSIONAL DEVELOPMENT FRAMEWORK



LOOKING FOR A PURPOSE BUILT CONFERENCE ROOM AND/OR TRAINING FACILITIES?



NORTHERN

4th Floor, DLA Phillips Fox Tower
209 Queen Street, Auckland CBD

0800 800 694

www.nzimnorthern.co.nz

09 303 6109

Conference Rooms Available

NZIM Northern's purpose built conference and training facilities were refurbished in 2009, and are designed to offer our clients the highest standard of comfort and functionality. You have a choice of three high specification training rooms and a boardroom, each conveniently located next to our foyer; where full-time conference staff are on-hand to assist you.

Video Conferencing

Our Hillary Room has state of the art Video Conferencing capability. With a minimum two hour hire, this option allows you to work with virtual teams for a number of business requirements such as board meetings, interviews etc.

Where are we

The NZIM Northern region covers Kaitia to Turangi and we are conveniently located in the middle of Queen Street in Auckland CBD. The DLA Phillips Fox Tower is one of Auckland's premier business addresses and is located within walking distance to local amenities and accommodation.

Please see our website for our Conference Rate card.



NEW ZEALAND INSTITUTE OF MANAGEMENT NORTHERN PROGRAMME PLANNER 2010/11

"Leaders Building Leaders"

www.nzimnorthern.co.nz
0800 800 NZIM

